



Company Presentation

AC & Friends GmbH



+ AC & FRIENDS + START SMART

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AC & FRIENDS is **AN ANGEL INVESTOR**

We are a privately funded institutional Business Angel. Our investments are focused on seed- and early-stage startups with no restriction regarding the industry.

We are more than just financial investors. We support, coach, advise, and manage our startups within all areas of business.

When we make a decision in favor of a team and an idea, it is because we truly believe in them.

AC & FRIENDS invests IN STARTUPS



■ **HELIOZ** is a Social Enterprise, dealing with the development, production, and worldwide distribution of products in the field of Life Science/Health Care.



■ **STUDITEMPS** is an innovative company, finding temporary work for students.



■ **RUBLYS** is the new media channel with day-to-day opportunities for users to win, and provides innovative possibilities for brands to gain new clients and keep them satisfied.



■ **EGO-SPORTS** is manufacturer of the world's most powerful e-motor systems for mountain bikes. With leading image, technology, and performance, EGO-Sports created a new bike category for empowered Downhill bikes.



■ **TOURRADAR** helps travelers compare and book 20.000 group tours in over 200 countries, as well as helping them meet and engage with other travelers before the tour departs.



■ **KOMPANY** provides easy and instant access to international business background information for small and medium sized enterprises (SMEs) and business professionals around the globe and has revolutionized the market for company information with real-time data solutions.



■ **nextSociety** transforms business interactions by building the most intelligent networking assistant for professionals. They inspire people by making their social connections relevant for their professional and personal objectives. Also, they enable companies to outsmart competition through better connected people.



AC & FRIENDS offers **SUPPORT**

We offer lead- and co-investments for startups with ticket sizes usually ranging from 50.000 to 300.000 euros.

We are more than just providers of capital. We dig in deep and listen to questions or concerns in order to find a solution for every problem.

We can offer support and smart capital in various fields due to the experience, network, and entrepreneurial background of our team.



AC & FRIENDS offers **SMART CAPITAL**

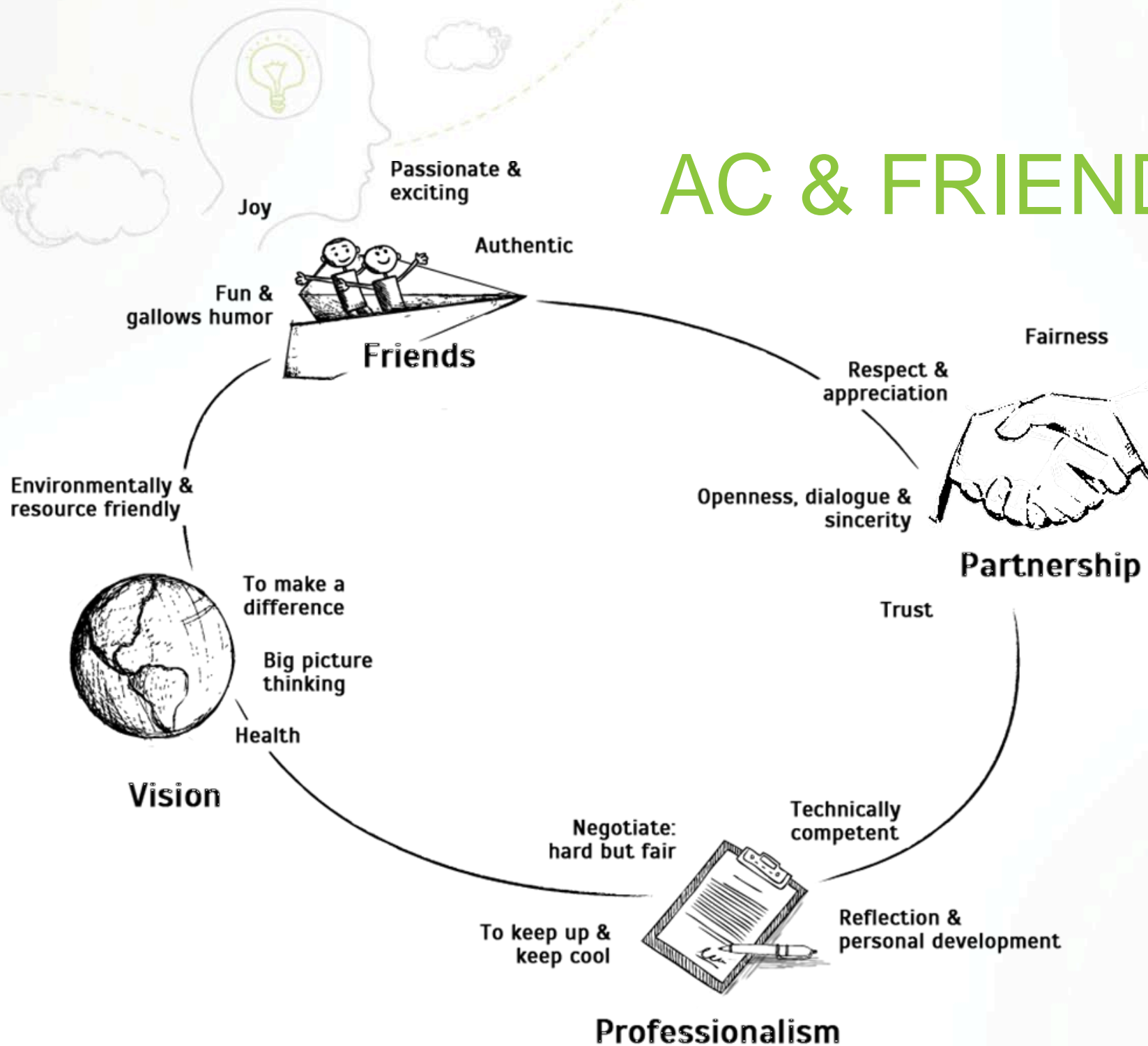
- ADJUSTMENTS TO THE BUSINESS MODEL
- BUSINESS ANALYSIS AND TEAM ASSESSMENT
- BUSINESS DEVELOPMENT
- CHANGE MANAGEMENT
- EXISTING AND FAST DEVELOPING NETWORKS
- FINANCIAL AND GRANT ADVISORY
- GUIDANCE IN STRATEGIC TOPICS
- HANDS-ON SUPPORT FOR VC AND SERIES A ROUND
- LEGAL AND TAX ADVISORY SUPPORT
- SALES STRATEGIES
- STRONG NEGOTIATION SKILLS
- SUPPORT IN RECRUITMENT



AC & FRIENDS offers **INVESTORS**

- ACTIVE ROLE AS LEAD INVESTOR
- ADVISORY BOARD
- BUSINESS ANALYSIS AND DUE DILIGENCE
- CONTRACT NEGOTIATION AND DEAL STRUCTURING
- CORPORATE VENTURING
- DEAL FLOW
- EXIT PREPERATION AND SUPPORT
- NETWORK SYNERGIES WITH EXISTING PARTNERS, ANGELS, AND INVESTMENTS
- REGULAR COORDINATION BETWEEN STARTUPS AND INVESTORS

AC & FRIENDS adds VALUE





AC & FRIENDS is an **A-TEAM (1/2)**

We are a young, dynamic, and decisive team. Fun and satisfaction at work are important, as they encourage teamwork with regard to the shared objective.

We put people first. It is important to us to practice fairness and professionalism in dealing with one another.

We enable and encourage our partners to concentrate on what inspires them and what they are good at, while focusing on the big picture. We always search for the long-term success of the idea.

AC & FRIENDS is an A-TEAM (2/2)



■ **Chris, CEO and Co-Founder**

Chris focuses on Strategy, Business Development, and Finance with a direct and down-to-earth approach. He holds a PhD from the University of Innsbruck with his research focus on the prediction of innovation success.



■ **Joshua, Investment Manager**

Joshua is responsible for Dealflow, Screening, Investments and Startup Support but also performs Strategy, Business Development and Market Research. He is a strategic and yet a analytical person who has a passion for solving startup related challenges.



■ **Ben, Advisor**

Ben is responsible for taking care of legal and tax matters. His main focus is finance with an emphasis on Controlling and Due Diligence. Ben is a very knowledgeable and patient person, who likes developing startups.



AC & FRIENDS **wants YOU**

We are looking for seed- and early-stage startups mainly from the D-A-CH region or other countries bordering Austria.

Your business idea should have certain added value, along with a disruptive technological or business model.

We also look at the team behind the startup. Do you have the exceptional willpower it takes to actualize your project?



AC & FRIENDS
+ START SMART

**Are you
ready?**

+ Tell us about your business idea

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